



# PINNACLE REALTY

OF NEW YORK, LLC

34-07 Steinway Street, Suite 202 | Long Island City, NY 11101

**718-784-8282 | [pinnacclereny.com](http://pinnacclereny.com)**

## ABOUT US

**Pinnacle Realty is the leading independent full-service commercial real estate brokerage firm in the outer boroughs of New York City.**

Pinnacle Realty specializes in commercial, industrial, retail, development, investments, residential conversions and property management.

Five active partners and a team of twenty salespeople, associate-brokers and research professionals assures our clients receive the highest level of personalized and professional service.

Pinnacle Realty has consistently earned a spot on the annual list of top 40 NYC investment sales firms.





## WHY PINNACLE

Our success is a direct result of our commitment to providing the best service for our clients through our broad knowledge of the market, creative approach to our assignments, and a tireless work ethic. For more than a decade, Pinnacle Realty has been the outer-borough specialists. And every year since 2012, we've been ranked one of the top 40 NYC Investment Sales Firms in New York City.

### Landlord Representation



Pinnacle Realty will develop a customized marketing strategy in order to maximize the value and exposure of our clients property.

#### SERVICES INCLUDE:

- Establish the highest and best use.
- Develop brochures, signage and web based advertising.
- Distribute our marketing package to our proprietary database of users, tenants, investors, developers and co brokers in the market area.

### Buyer / Tenant Representation



The professionals at Pinnacle Realty have the experience and market knowledge of the outer boroughs to meet our clients requirements.

#### SERVICES INCLUDE:

- Market inventory analysis.
- Comparable sales / leasing analysis.
- Financing and Benefits Assistance.
- Coordinate legal, financing, benefits, engineering and construction services.

### Last Mile eCommerce



Since 2019, with our broad knowledge of the market and creative approach to our assignments we have closed over 5,000,000 sq. ft. of prime last mile and eCommerce transactions across Brooklyn, Queens, and The Bronx.

#### SERVICES INCLUDE:

- Market leaders in transaction volume and exclusive listings in the e-commerce 3PL sector.
- Direct access to the most prominent and active companies in e-commerce 3PL.







## FINANCING

Pinnacle Realty puts its relationships and expertise to work for our clients to provide them with necessary assistance to secure financing and government incentives.

### OUR FINANCING SERVICES INCLUDE:

- SBA Financing
- 504 Loans
- IDA Tax Exempt Benefits
- ICAP Property Tax Abatement and Exceptions
- Relocation Grants Energy (gas & electric) Discounts
- REAP Benefits
- CEP Benefits
- 421 Tax Abatements



## Property Valuation Analysis

Pinnacle Realty's proprietary database of leasing and sales transactions provide us with a unique ability to evaluate our clients properties with most recent and accurate market data.



## Property Management

Pinnacle Realty's professional management services are customized to meet the needs of the individual property owner. Precise monthly reports and communication with ownership ensures every detail concerning their property is expertly handled.

Pinnacle currently has over 300,000 sq. ft. of commercial property under management.

## Advertising

### DIGITAL MARKETING:

- Loopnet
- Co-Star
- Property Shark
- Craigslist
- Crexi
- Showcase
- Wall Street Journal
- Cityfeet

### SOCIAL MEDIA:

- LinkedIn
- X

### FIELD MARKETING:

- Customized Signs & Banners
- Door-to-Door Canvassing

## Proprietary Broker's List

### EMAIL MARKETING:

- List covers all five New York City Boroughs, Westchester County, Long Island, and New Jersey

### DIRECT MAIL:

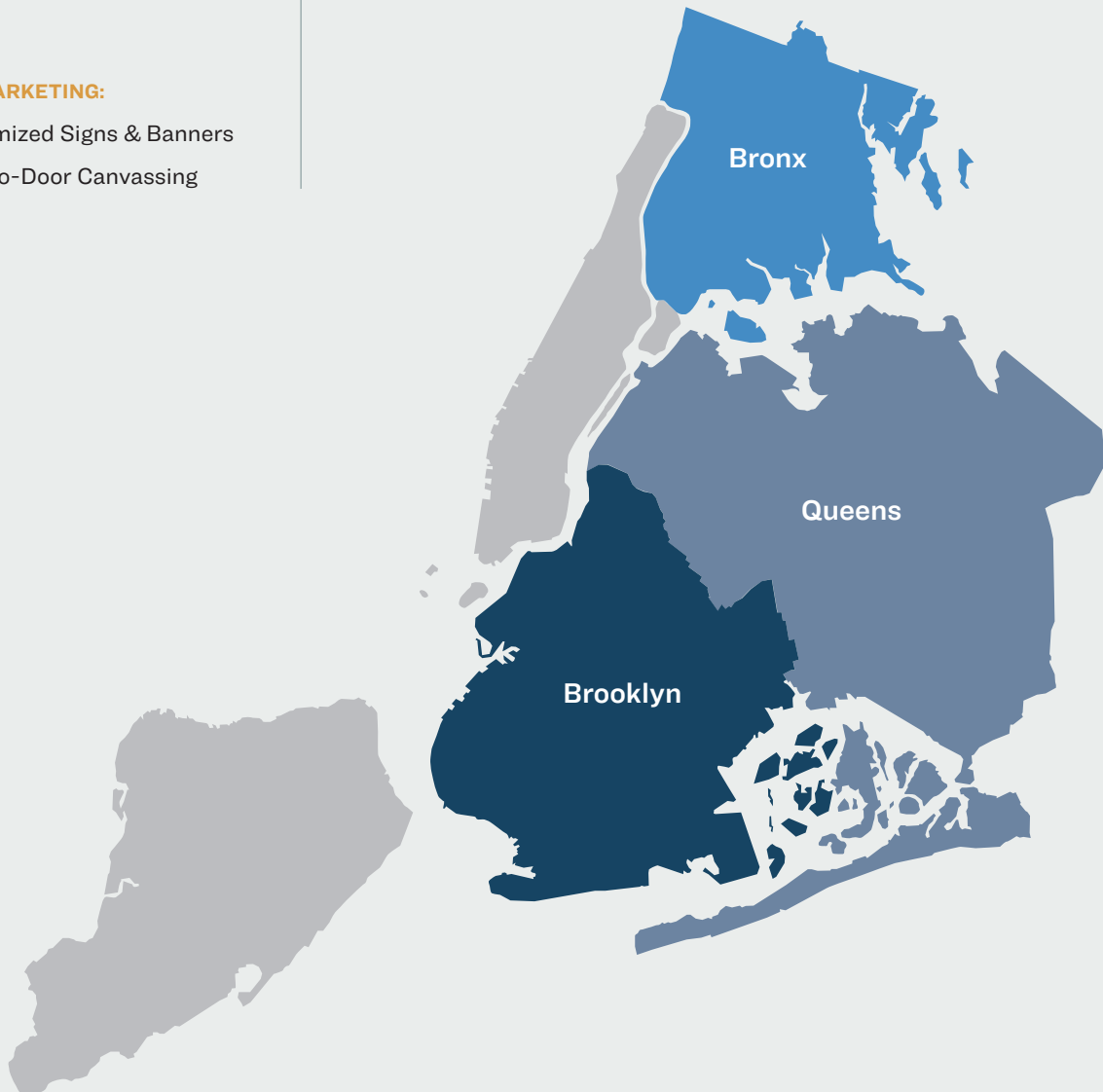
- List covers all five New York City Boroughs, Westchester County, Long Island, and New Jersey

### TARGETED TELEMARKETING

## Real Estate Resource Databases

### DATABASE SUBSCRIPTIONS:

- Loopnet
- Co-Star
- Property Shark
- Crexi



## Leadership



**David Junik**  
PARTNER



**Decio Baio**  
PARTNER



**George Margaronis**  
PARTNER



**James C. Tack**  
PARTNER



**Steve Nadel**  
PARTNER

## Brokers



**Abraham Lowy**  
Associate Broker



**Ariel A. Castellanos**  
Associate Broker



**Brendan Burke**  
Associate Broker



**Fredric C. Stein**  
Associate Broker



**Nechama Liberow**  
Associate Broker



**Paul Bralower**  
Associate Broker



**Noah Tanenbaum**  
Associate Broker

## Salespeople



**Billy Salomon**  
*Salesperson*



**Daniel Tack**  
*Salesperson*



**Federico Mazzeo**  
*Salesperson*



**James Ege**  
*Salesperson*



**JianLi 'Johnny' Zou**  
*Salesperson*



**Levi Junik**  
*Salesperson*



**Louis Fuery**  
*Salesperson*



**Mark Caso**  
*Salesperson*



**Thomas Chamoun**  
*Salesperson*



**Tyler Fields**  
*Salesperson*

## Marketing Team



**Dora Papadopoulos**  
*Administrative Assistant*



**Gabriela Rivadeneira**  
*Graphic Designer*



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